



## SAMPLE IDEAL JOB DESCRIPTION

<b>Job Title:</b>	Pharmaceutical Sales Representative or Medical Sales Representative
<b>Industry:</b>	Medical Sales
<b>Location:</b>	Irvine, CA (first choice) / San Diego, CA (second choice) / Los Angeles, CA (third choice)
<b>Compensation:</b>	Annual salary from \$75,000 to \$90,000 Bonus of 5-15% of annual salary Full health and dental benefits One to two weeks vacation
<b>Work Environment:</b>	Supportive District Manager Solid initial training; lots of continuing education Opportunity to be rewarded for hard work and sales results
<b>Future Growth:</b>	3-5 years — Sr. Sales Representative 5-7 Years – District Manager
<b>Other Considerations:</b>	Up to 50% travel (gone no more than 3 nights in a row)